# Early-Detector.ai

« *Uncertain about a symptom?*
*Let's trace the signals*
*together.*»


Presented by

Sean Kelly, CEO

MEDoctor TeleHealth Ltd. – Early Detector.ai

London, United Kingdom

Delaware, USA

Montreux, Switzerland

+41 79 203 7124

sales@early-detector-sales.com




# Our Mission

We are in business to:

- Make early disease detection accessible to everyone, worldwide.

- Shift healthcare from costly reaction to affordable prevention.
- Empower people with simple inexpensive AI tools for timely action.

# The Big Picture & Scalability

Penetration of AI Healthcare Widgets on Websites is between 1% and 2%

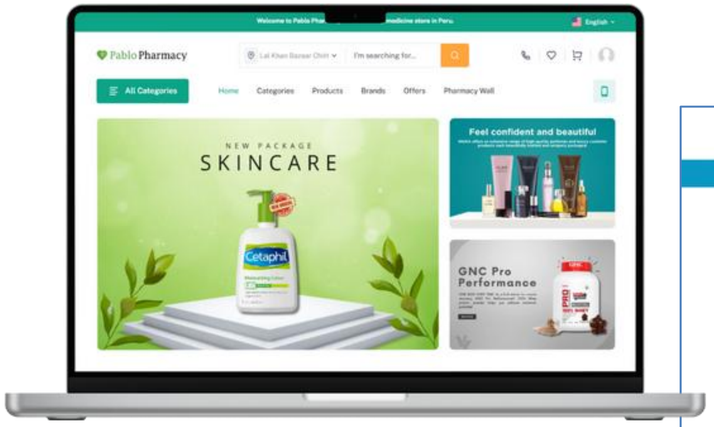
Closer to 0% penetration rate in less developed countries

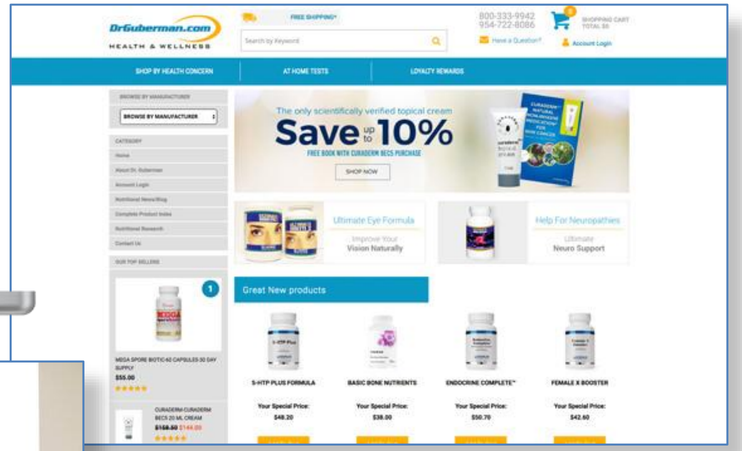
US is the exception with 2-4%



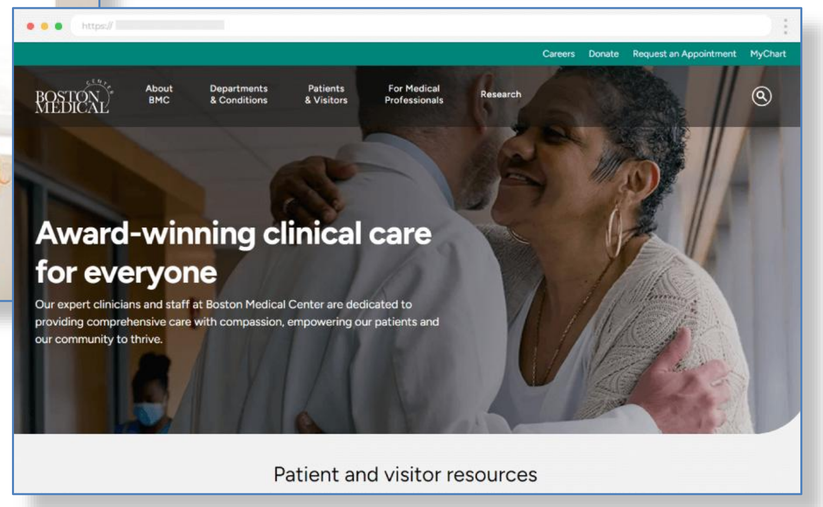
Sources = Bain, Bessemer, AWS.

# Boosting Healthcare Websites



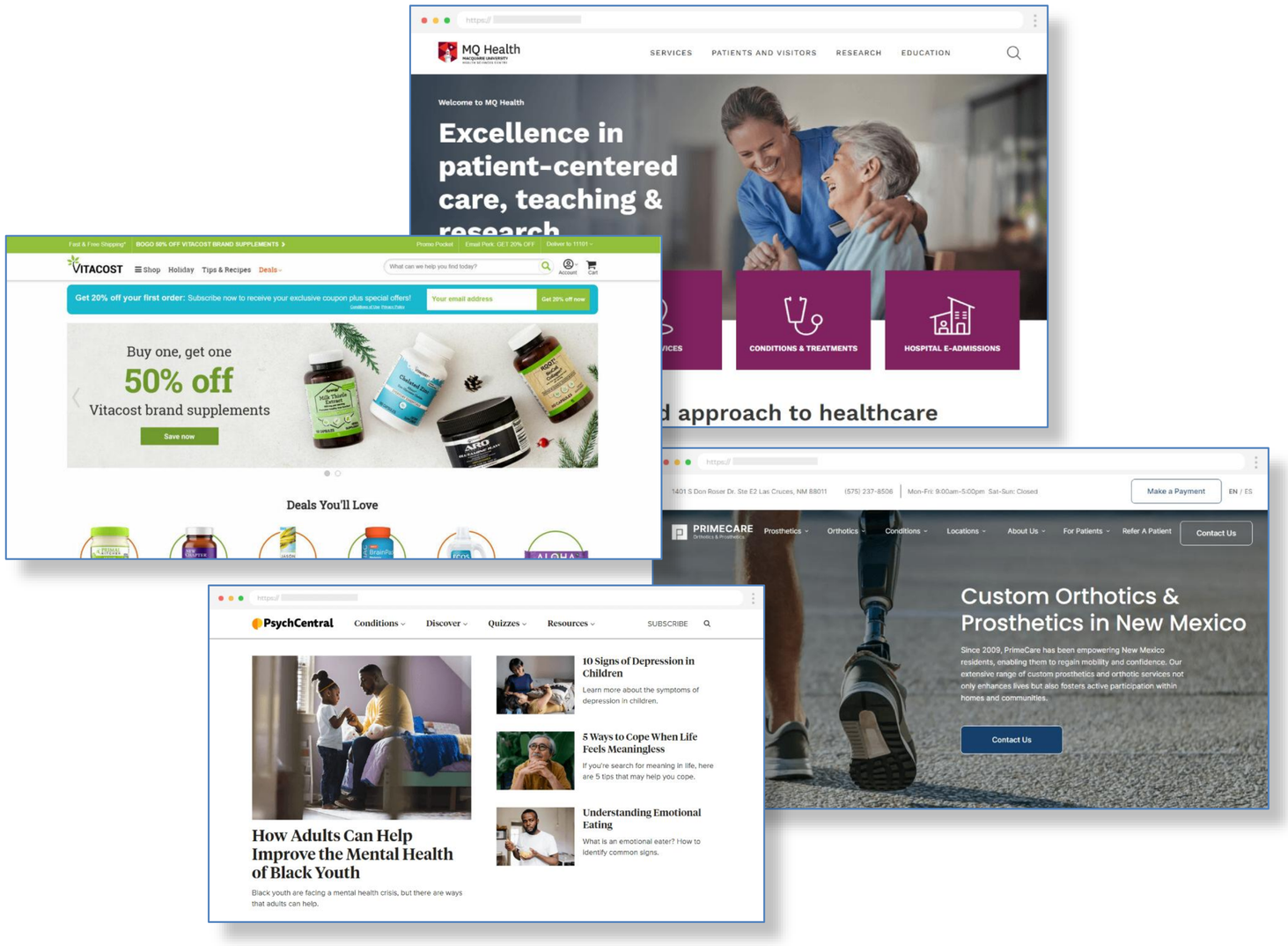






- Pharmacies
- E-Commerce
- Doctors on Video
- Private Clinics
- Medical Groups
- Etc…

# Boosting Healthcare Websites




- Healthcare Websites do not help the Patients very much
- Yet, 63% of Patient / Users trust AI Health Info
- There will be Websites with AI and Websites without AI

# Sales Video (Example)

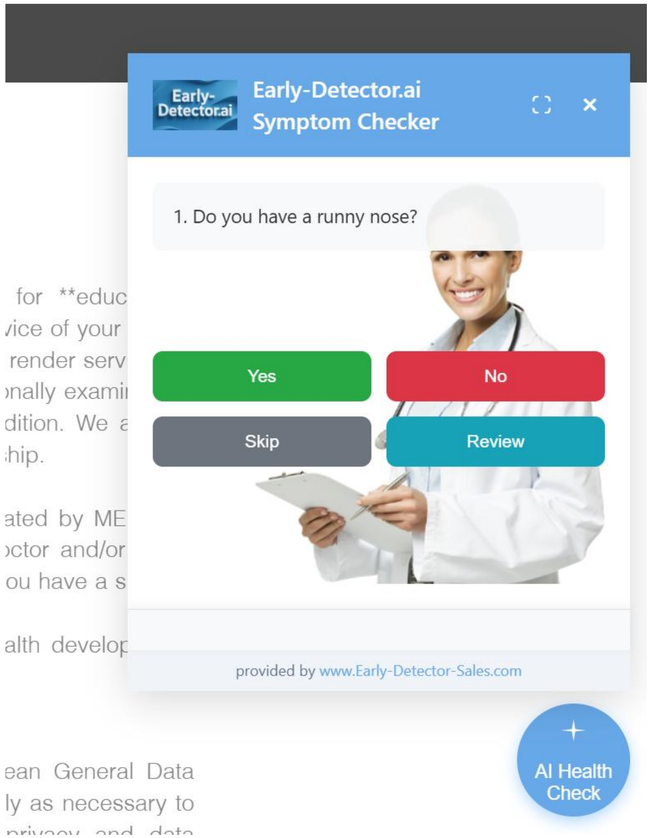



www.youtube.com/watch?v=sRMtI6_gvUA

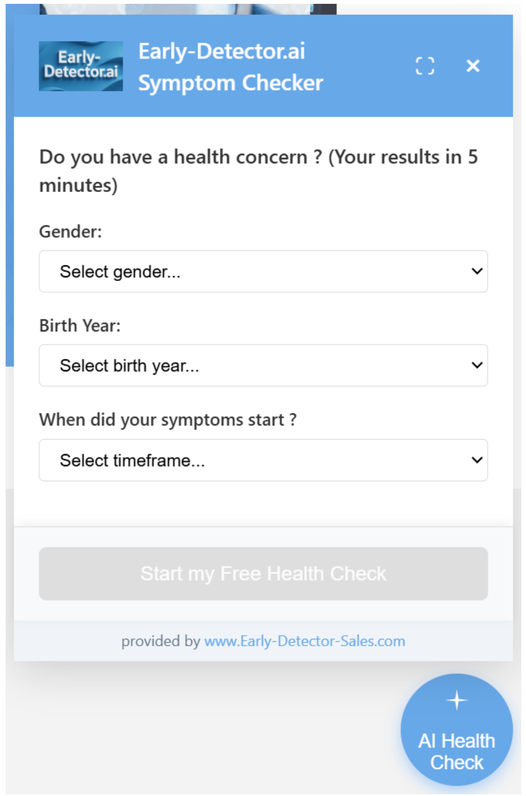



# The Users …

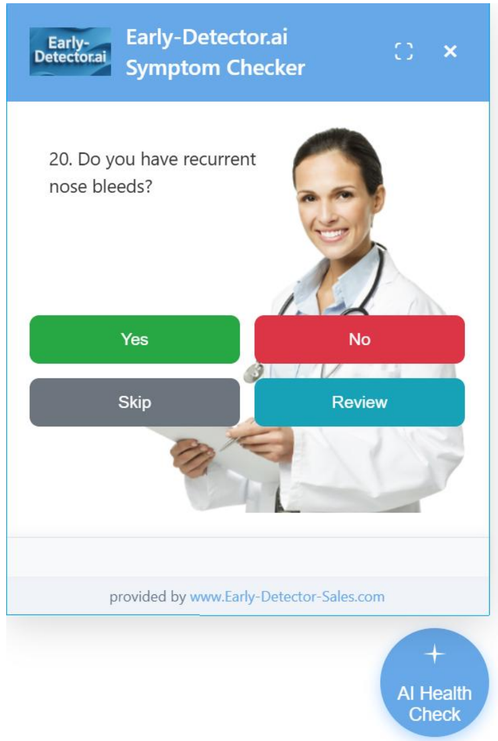
# A Very Unique Feature




1. Widget on a Customer Website

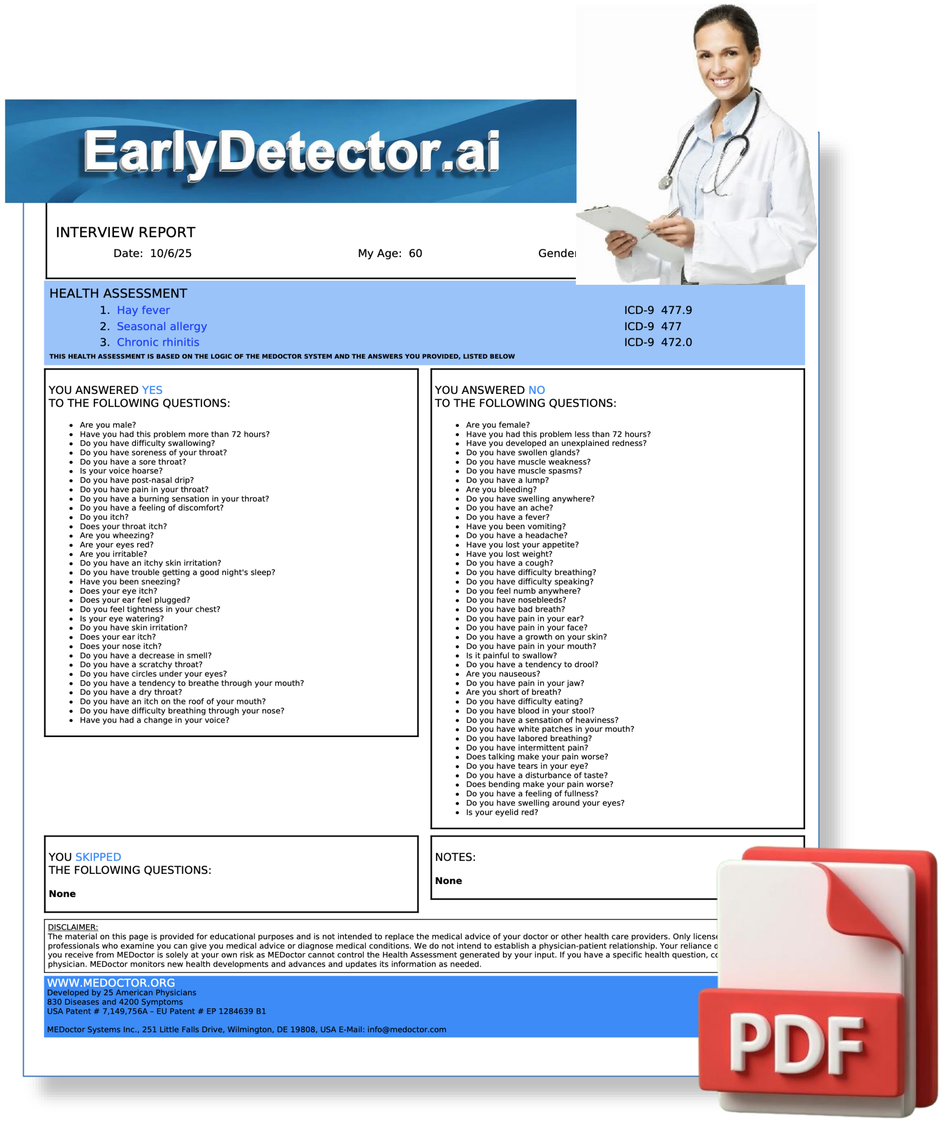



2. Enter your Basic Data




3. Answer a series of questions asked by the AI

# A Very Unique Feature



EarlyDetector.ai

INTERVIEW REPORT

Date: 10/6/25 My Age: 60 Gende

HEALTH ASSESSMENT

1. Hay fever ICD-9 477.9
2. Seasonal allergy ICD-9 477
3. Chronic rhinitis ICD-9 472.0

THIS HEALTH ASSESSMENT IS BASED ON THE LOGIC OF THE MEDOCTOR SYSTEM AND THE ANSWERS YOU PROVIDED, LISTED BELOW

YOU ANSWERED YES
TO THE FOLLOWING QUESTIONS:

- Are you male?
- Have you had this problem more than 72 hours?
- Do you have difficulty swallowing?
- Do you have soreness of your throat?
- Do you have a sore throat?
- Is your voice hoarse?
- Do you have post-nasal drip?
- Do you have pain in your throat?
- Do you have a burning sensation in your throat?
- Do you have a feeling of discomfort?
- Do you itch?
- Does your throat itch?
- Are you wheezing?
- Are your eyes red?
- Are you irritable?
- Do you have an itchy skin irritation?
- Do you have trouble getting a good night's sleep?
- Have you been sneezing?
- Does your eye itch?
- Does your ear feel plugged?
- Do you feel tightness in your chest?
- Is your eye watering?
- Do you have skin irritation?
- Does your ear itch?
- Does your nose itch?
- Do you have a decrease in smell?
- Do you have a scratchy throat?
- Do you have circles under your eyes?
- Do you have a tendency to breathe through your mouth?
- Do you have a dry throat?
- Do you have an itch on the roof of your mouth?
- Do you have difficulty breathing through your nose?
- Have you had a change in your voice?

YOU ANSWERED NO
TO THE FOLLOWING QUESTIONS:

- Are you female?
- Have you had this problem less than 72 hours?
- Have you developed an unexplained redness?
- Do you have swollen glands?
- Do you have muscle weakness?
- Do you have muscle spasms?
- Do you have a lump?
- Are you bleeding?
- Do you have swelling anywhere?
- Do you have an ache?
- Do you have a fever?
- Have you been vomiting?
- Do you have a headache?
- Have you lost your appetite?
- Have you lost weight?
- Do you have a cough?
- Do you have difficulty breathing?
- Do you have difficulty speaking?
- Do you feel numb anywhere?
- Do you have nosebleeds?
- Do you have bad breath?
- Do you have pain in your ear?
- Do you have pain in your face?
- Do you have a growth on your skin?
- Do you have pain in your mouth?
- Is it painful to swallow?
- Do you have a tendency to drool?
- Are you nauseous?
- Do you have pain in your jaw?
- Are you short of breath?
- Do you have difficulty eating?
- Do you have blood in your stool?
- Do you have a sensation of heaviness?
- Do you have white patches in your mouth?
- Do you have labored breathing?
- Do you have intermittent pain?
- Does talking make your pain worse?
- Do you have tears in your eye?
- Do you have a disturbance of taste?
- Does bending make your pain worse?
- Do you have a feeling of fullness?
- Do you have swelling around your eyes?
- Is your eyelid red?

YOU SKIPPED
THE FOLLOWING QUESTIONS:

**None**

NOTES:

**None**

DISCLAIMER:
The material on this page is provided for educational purposes and is not intended to replace the medical advice of your doctor or other health care providers. Only licens
professionals who examine you can give you medical advice or diagnose medical conditions. We do not intend to establish a physician-patient relationship. Your reliance o
you receive from MEDoctor is solely at your own risk as MEDoctor cannot control the Health Assessment generated by your input. If you have a specific health question, c
physician. MEDoctor monitors new health developments and advances and updates its information as needed.

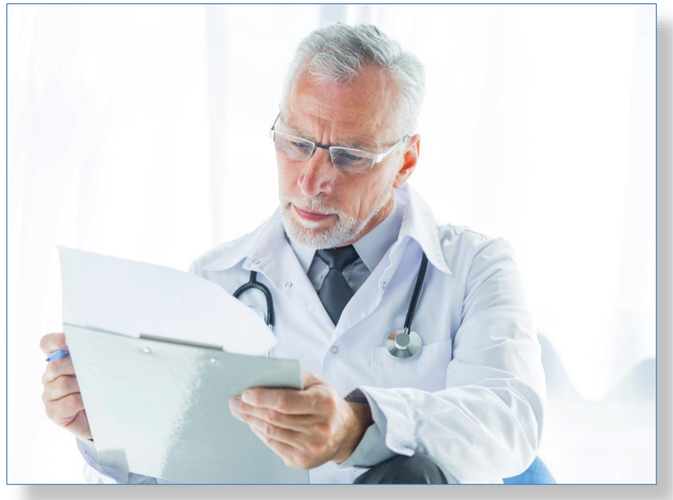
WWW.MEDOCTOR.ORG
Developed by 25 American Physicians
830 Diseases and 4200 Symptoms
USA Patent # 7,149,756A - EU Patent # EP 1284639 B1

MEDoctor Systems Inc., 251 Little Falls Drive, Wilmington, DE 19808, USA E-Mail: info@medoctor.com

PDF

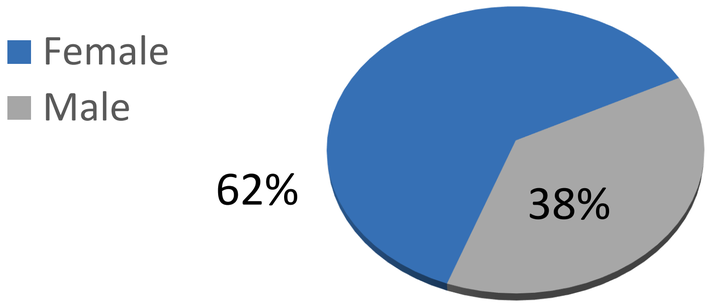
4. Receive a summary and a list of 3 or 4 likely diseases in a 1-page pdf format.

5. Show it to your Doctor.

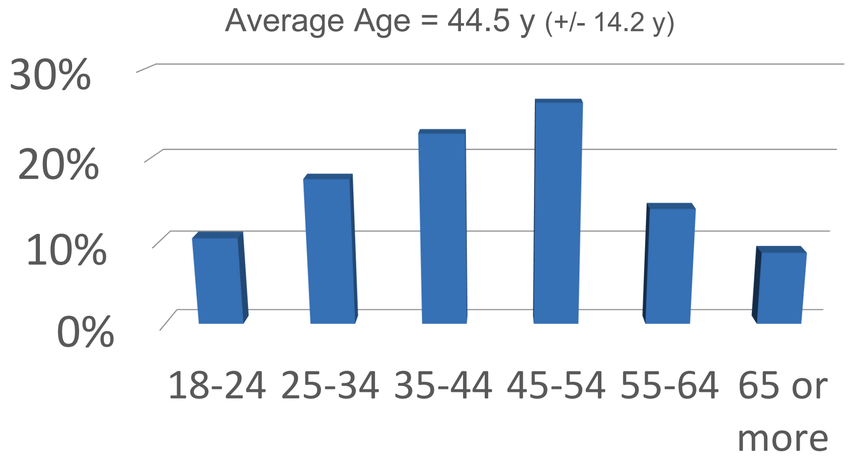


# Who are the Users

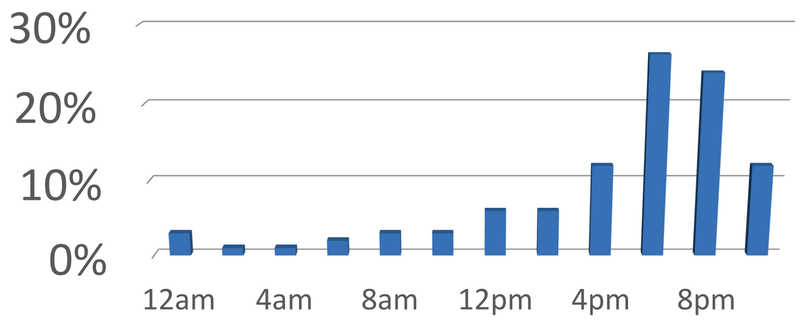
## By Gender



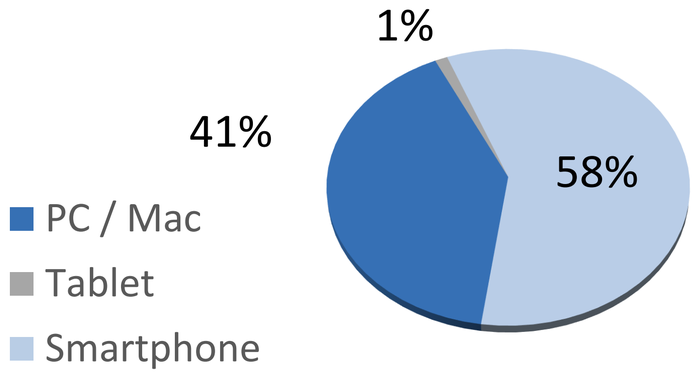

## By Age




## By Time of the Day




## By Type of Device Used



Early-Detector.ai

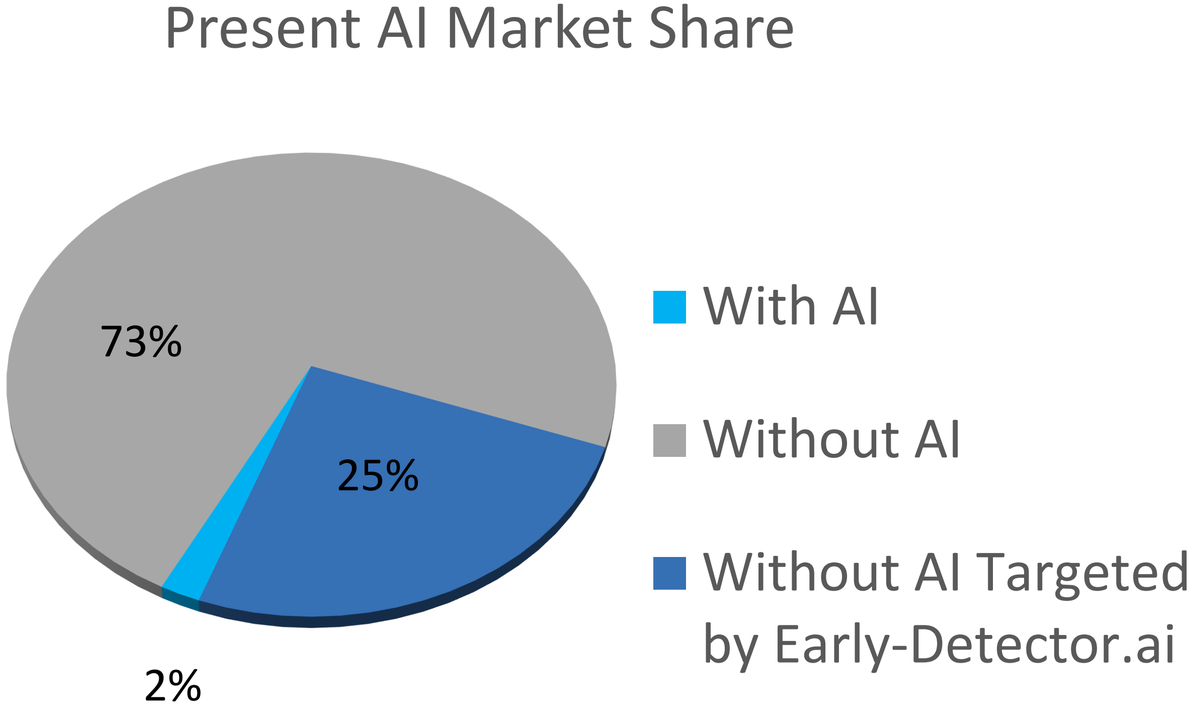
# Marketing Strategy…

# Market Analysis & Potential

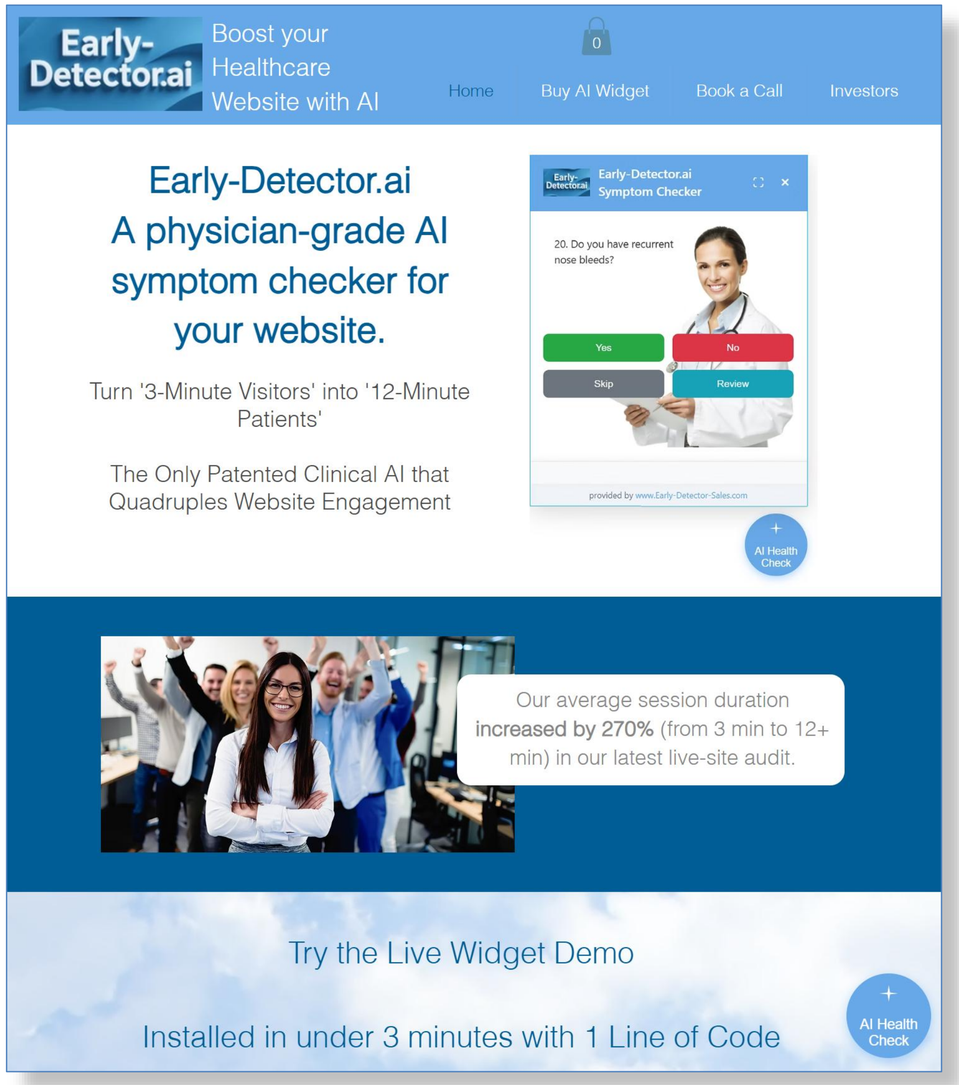
- 1’000’000 Healthcare Websites Worldwide
- (Hospitals and Clinics, Public Health, E-Commerce, Health Information)

- The percentage of them working with some Form of Healthcare AI is close to only 1-2% (with some exceptions)

- We target a penetration of 25% in every country we are addressing



# How we Solve many Engagement Problems




We boost every Healthcare Website by embedding our AI Widget into the Customer's Website

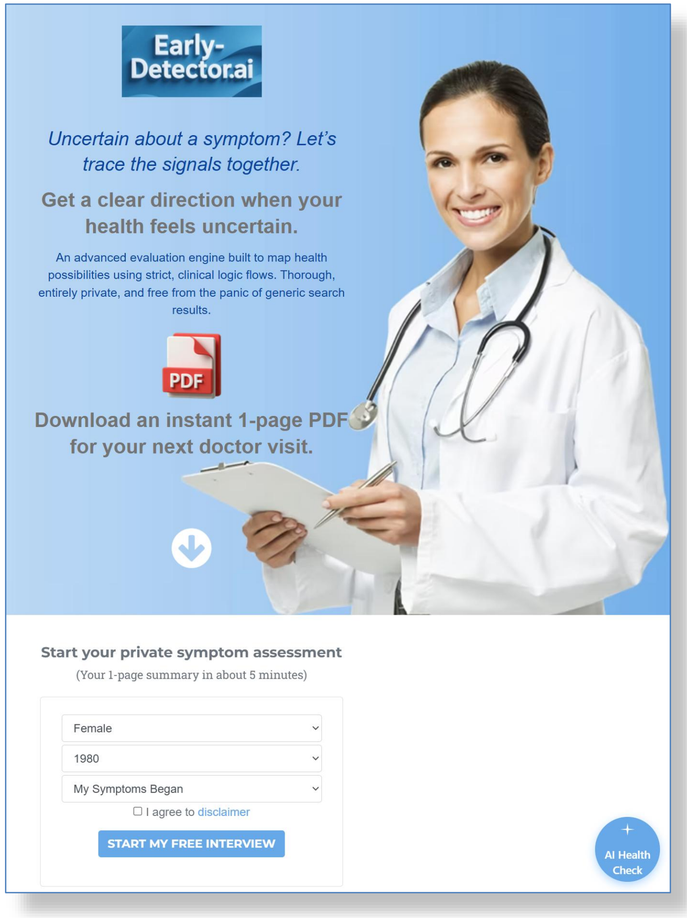
The 1-line Widget Code is available on [www.early-detector-sales.com](http://www.early-detector-sales.com)

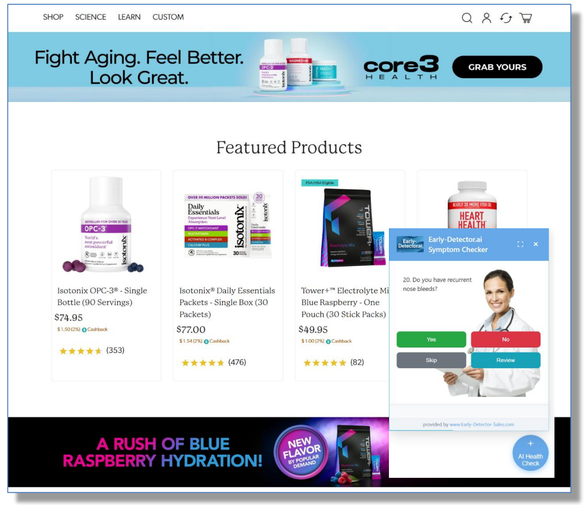
**<script src="https://www.early-detector.ai/api/widget/embed.js?clientId=ed_client_XYZABC" data-client-id="ed_client_XYZABC" async></script>**

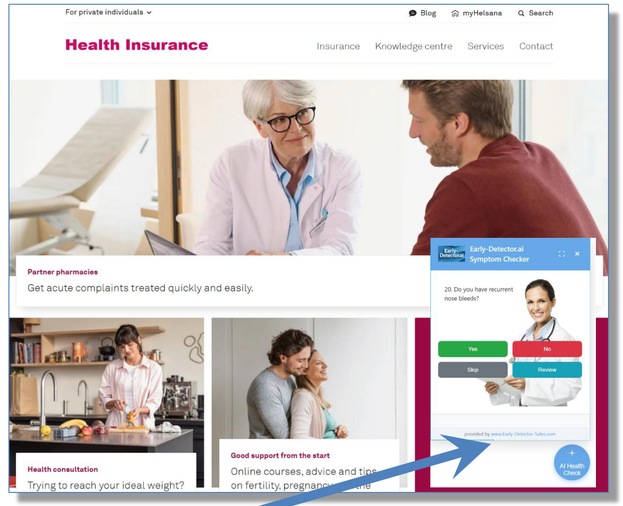
The AI runs from [www.early-detector.ai](http://www.early-detector.ai)

# Remote Architecture

## Early-Detector Headquarters, UK and USA



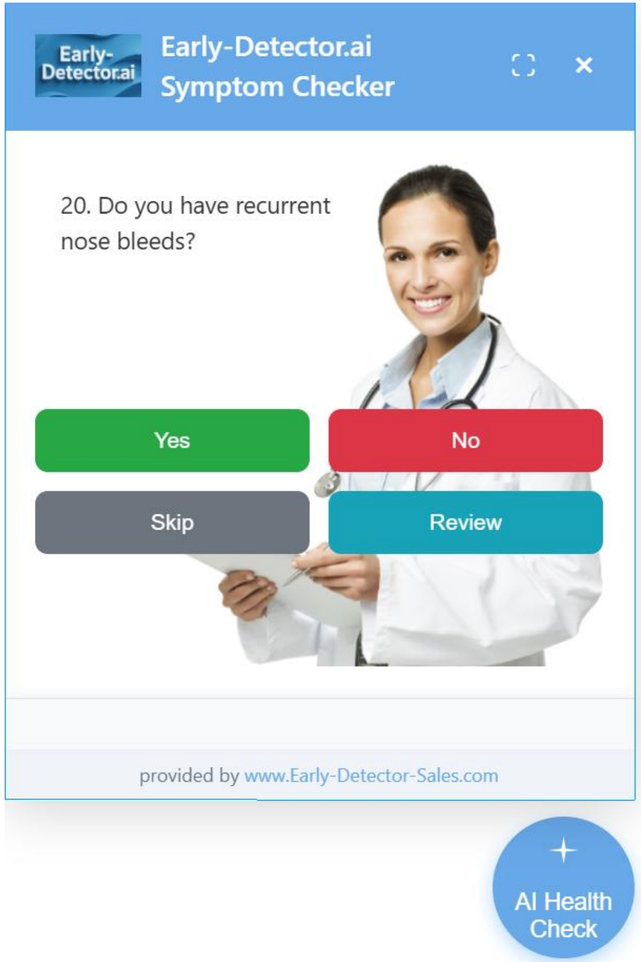







## All Customers are Serviced Remotely

# How we Solve many Engagement Problems




Early-Detector.ai Widget

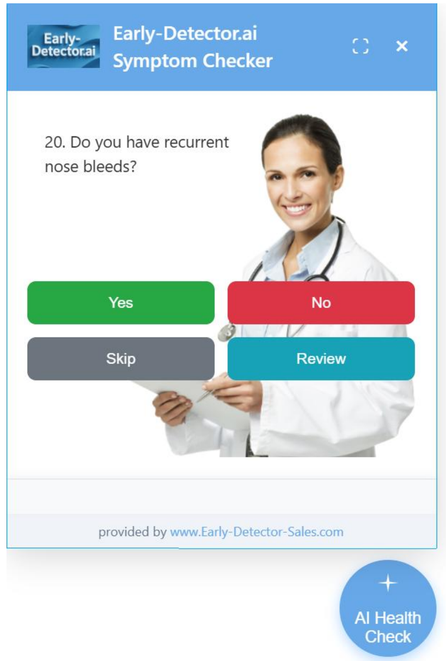
We have achieved these number for some of our Customer Test Websites:

- 40% Bounce Rate (example, from 35% to 15%)
+ 420% Engagement Time
+ 73% Page Views
+ 32% Number of Purchases
+ 272% Return Rate
+ 175% Overall Traffic Boost

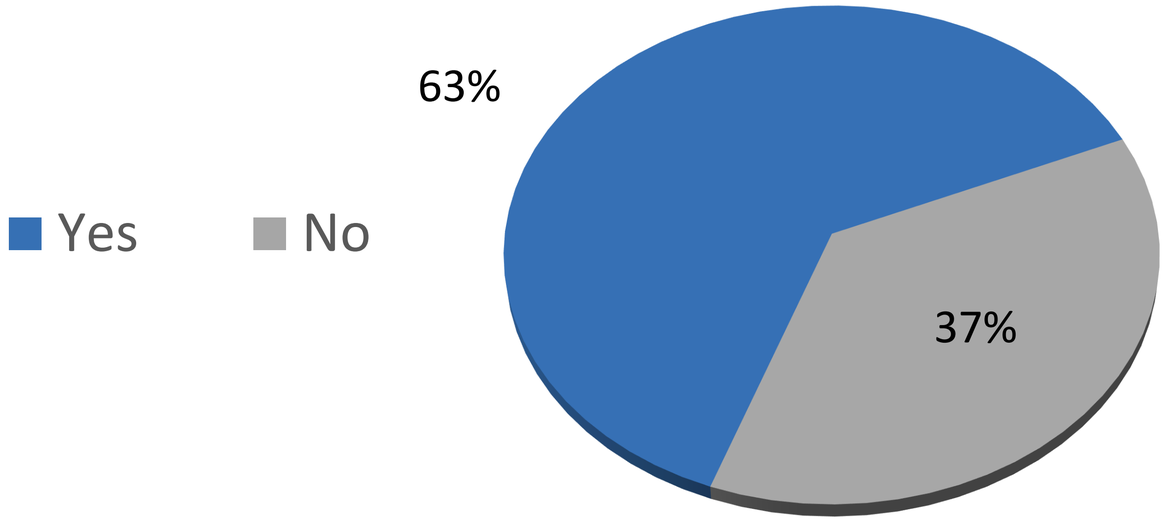
# Market Dynamics on the Web

General Industry Figure on the Web:

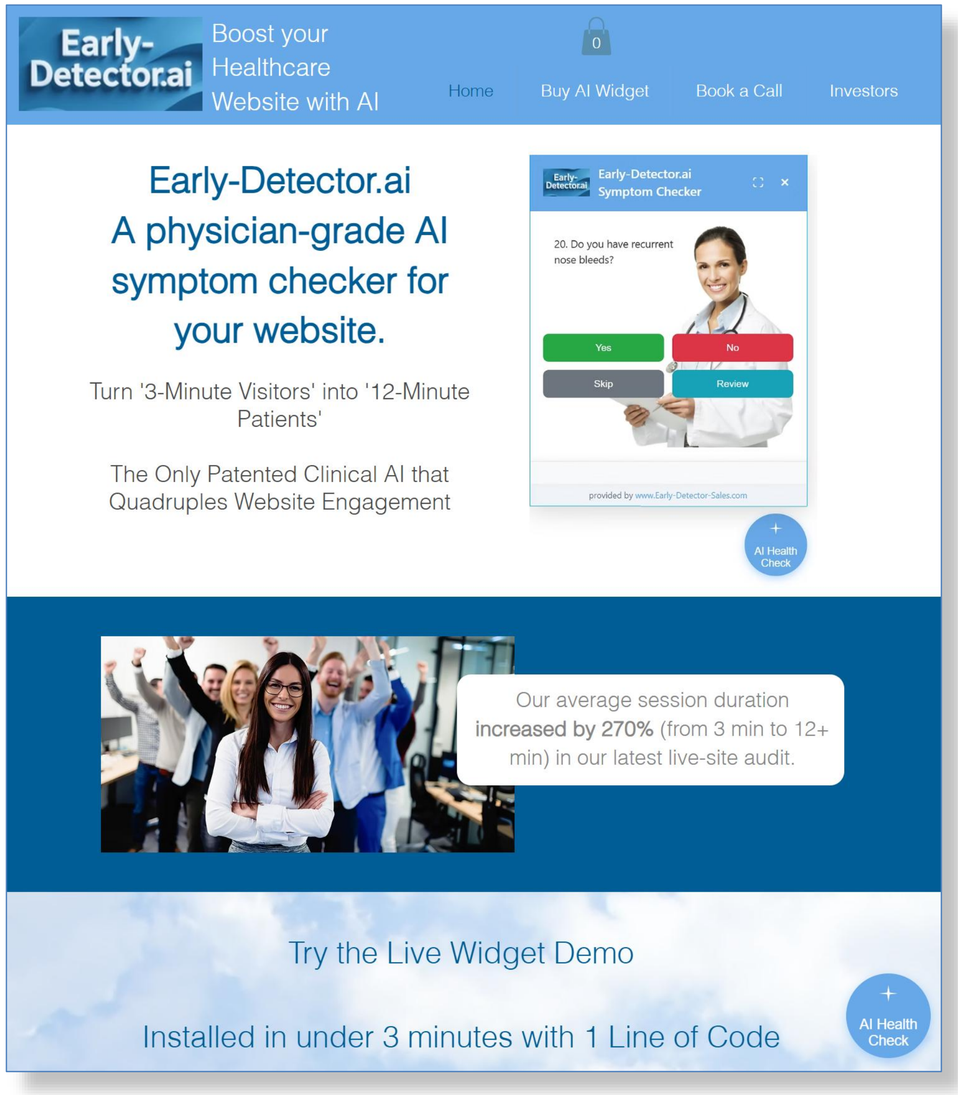
Of 2 equivalent Websites, to which one do you return to in the future ?




To the Website with an AI or AI bot



# How we Solve many Engagement Problems




Pricing for the Customer Websites:

49 US$ for small Websites
299 US$ for medium Websites
1’500 US$ for larger Websites
5’000+ US$ for very large Websites

Free for the Patient / User

# Unit Economics (CAC, LTV and more)

| | Industry Average | Basic = 49 | Intermediate = 299 | Pro+ = 1’500 | Premium = 5’000 |
|---|---|---|---|---|---|
| Annual Contract Value (ACV) | | 588 | 3’588 | 18’000 | 60’000 |
| Customer Acquisition Cost (CAC) | | 220 | 850 | 2’500 | 15’000 |
| Industry Average (CAC) | | | 921 | | 3’800 |
| Gross Margin (SaaS) | 75% - 85% | 80% | 80% | 80% | 80% |
| Monthly Churn Rate (SaaS) | 1% - 2% | 2% | 2% | 2% | 2% |
| CAC Payback (Months) | 3 - 8 | 5.61 | 5.02 | 4.33 | 5.00 |
| Long-Term Value (LTV) | | 1’960 | 11’960 | 60’000 | 200’000 |
| LTV / CAC Ratio | | 8.91 | 7.97 | 9.23 | 8.00 |

CACs are estimates. Industry Comparisons are in blue. CAC Payback = (CAC / Monthly Gross Profit).
LTV = (Unit Revenue * Gross Margin / Churn Rate).

# Main Competing Companies/Products

| | Description | Business Model | Pricing | Website | Other |
|---|---|---|---|---|---|
| Early-Detector.ai | Started 2019. US, UK and Swiss-based AI symptom checker with widget, patented for DDX, boosting health website engagement by 100%; for healthcare providers. | For healthcare websites, sold via subscriptions ($49-$5,000) and, targeting health insurers and pharmacies/e-commerce. | Free for consumers; B2B custom (49 US$ to $5K+/month for enterprises). | Early-Detector.ai | Website and Widget Usage. Printout. 50+ questions |
| Ada Health | Started 2011. German-based AI symptom assessor used by 13M+ users; partners with insurers/hospitals for triage. | Symptom checker with safe advice accuracy; multilingual (incl. Arabic); integrates via API for websites. | Free for consumers; B2B custom (e.g., $10K+/year for enterprises). | Ada.com | App only. No Website usage. 25 questions. 4 Diseases. |
| Buoy Health | Started 2014. U.S. AI chatbot for self-diagnosis; serves 2M+ users, partnering with insurers like Cigna for virtual care. Strong in conversational UI. | Personalized symptom analysis with care recommendations; 80% accuracy; website/app embeds. | Free consumer app; B2B $5-50/user/month. | Buoyhealth.com | Website and App. Printout. 4 Diseases with probability |
| ClearStep / Fabric Health | Started 2021. US-based . Founded by Johns Hopkins. Says serving 70+ enterprise health systems, 30,000+ employers/payers. | 100% B2B Enterprise SaaS. No SMB, no self-serve, no consumer. | $50k-250k per year per health system. | Non-public system | 5 – 10 questions. “Go to Urgent Care» or «Not». |
| K-Health | Started 2016. NYC-based virtual care platform with AI symptom checker; 4M+ users, backed by Humana. Emphasizes affordability for uninsured. | 24/7 symptom triage + doctor chats; integrates with telehealth; 65-80% accuracy for common conditions. | Free basic checker; $19/visit for consults. | Khealth.com | |
| Symptomate (Infermedica) | Started 2012. Polish AI platform for clinical decision support; used by 200+ healthcare providers globally. B2B-focused, with widget model. | AI symptom checker for EHR integration; 70%+ accuracy; embeddable for websites/hospitals. | B2B pricing: $5K-50K/year based on usage. | Symptomate.com | |

# Early-Detector.ai Competitive Moat



## ○ Competitive Matrix & Market Positioning (the Widget)

**3-minute installation**, zero-knowledge, white-label widget beats most legacy symptom checkers (which suffer from high drop-offs and data tracking concerns) and generic LLMs (which lack clinical safety guardrails and ISO compliance).

## ○ Proprietary & IP Strategy

Investors often worry that AI wrappers can be easily replicated. We **are Proprietary, not a Wrapper**. Continuous feedback loops create an IP flywheel, more usage interactions improve algorithmic precision, creating a **growing accuracy gap over new entrants**. Our technology is **patented** (not just patent-pending).

## ○ Regulatory Advantage & Competitive Expansion

Slow regulatory journey is a competitive advantage, while advancing toward FDA SaMD and EU CE Mark status. ISO 13485/14971 compliance and FDA / CE clearance creates **an insurmountable moat against non-certified AI competitors**. **We have immediate monetization** as a “health assessment" across e-commerce, health insurers, doctor booking platforms.

## ○ Unit Economics & Scalable Go-To-Market (GTM)

**Commercial scalability** across several target channels. Evidence of Customer Acquisition Cost (CAC), Lifetime Value (LTV), and pricing models. Current LOIs (Letters of Intent), active pilots, or waitlists across brokers, pharmacies, and platforms to prove market demand.

## ○ Clinical Governance & Leadership Depth

**Medical Advisory Committee (MAC):** Board-certified physicians, healthcare advisors, or key opinion leaders oversee algorithmic safety. **Balanced Core Leadership:** Showcase your leadership blend of AI software engineering, commercial healthtech sales, and regulatory affairs experience.

# Symptom Checkers Objective Measurements
**(against 10 other symptom checkers)**

| System | Diseases | Symptoms | Questions | Type |
|---|---|---|---|---|
| Early-Detector.ai | **840 [950 cross-gender]** | **4,500 [4,900 cross]** | **30-70** | **Embeddable Widget** |
| Symptoma | 20,000 | Billions links | Free text | Doctor search engine |
| Isabel Pro | 6,000 [10k API] | Unlimited entry | Unlimited | Clinician checklist |
| ADA | 3,600 | 10,000+ | 25-30 | Consumer + B2B |
| Buoy | 1,700 | 35k Q bank | ~15 | Consumer |
| Ubie | 1,100 | 3,500 types | ~20 | Consumer + hospital intake |
| MEDiktor | 650 | ~300 | 8-12 | Hospital B2B |
| Symptomate | 600 | 1,500 | 10-20 | Showcase + B2B |
| ApiMedic/Endless | 180+ | 830 | API | Dev API |
| Clearstep/Fabric | 120 protocols | 120 | 5-10 | Enterprise triage |
| Healthily | ~400 | ~300 | 10-15 | Content |

# Early-Detector.ai Comparative Rankings

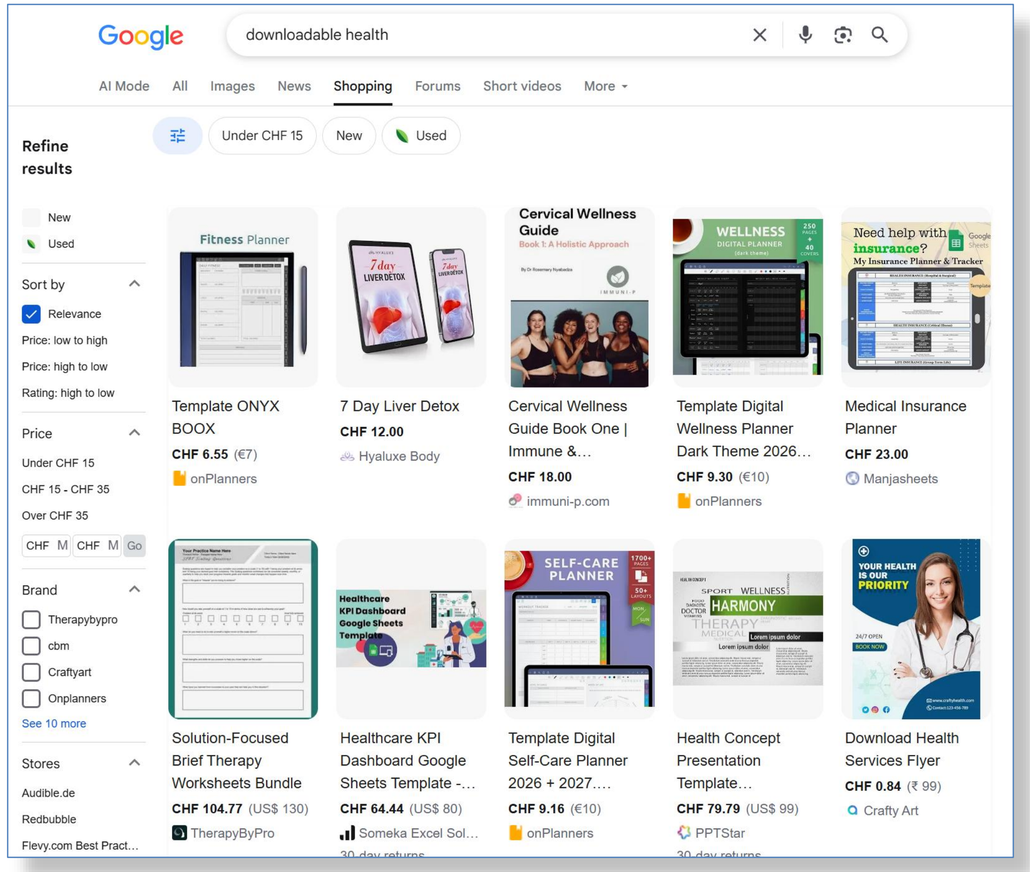
**(as seen by the 6 leading AIs)**

| By which AI ? ==➔ | ChatGPT | Claude | Perplexity | Grok | Gemini | Meta |
|---|---|---|---|---|---|---|
| Medical Quality and Safety (peer reviews) | 11 | 6 | 10 | 10 | 11 | 11 |
| Privacy, HIPAA and GDPR | 1 | 1 | 1 | 1 | 1 | 1 |
| Ease of Installation on Websites | 1 | 1 | 1 | 1 | 1 | 1 |
| Website Engagement and Conversions | 1 | 1 | 1 | 1 | 1 | 1 |
| Company Credibility and Trust (alliances) | 11 | 9 | 10 | 11 | 11 | 9 |
| Patient Experience and Usability | 1 | 1 | 1 | 1 | 1 | 1 |
| Analytics and Visitor Insights | 1 | 1 | 1 | 1 | 1 | 1 |
| Reliability, Uptime and Support | 5 | 3 | 4 | 4 | 3 | 4 |
| Integration Capabilities (with legacy systems) | 9 | 7 | 8 | 6 | 8 | 5 |
| Pricing and Commercial Flexibility | 1 | 1 | 1 | 1 | 1 | 1 |

# Further Efforts to be Nr. 1

- Medical Quality and Safety: Get FDA and CE labels, get Peer-Review Studies
- For Company Credibility: Get Alliances with Larger Reputable Groups
- For Reliability, Uptime and Support: Demonstrate over time.
- Integration Capabilities (with legacy systems): to be added

# Other Marketing Avenues




- Google Merchant

Widget downloadable 24 / 7 / 365

- Widget Distributors

Clutch, DesignRush, OpenWidget, GoodFirms, AppFutura

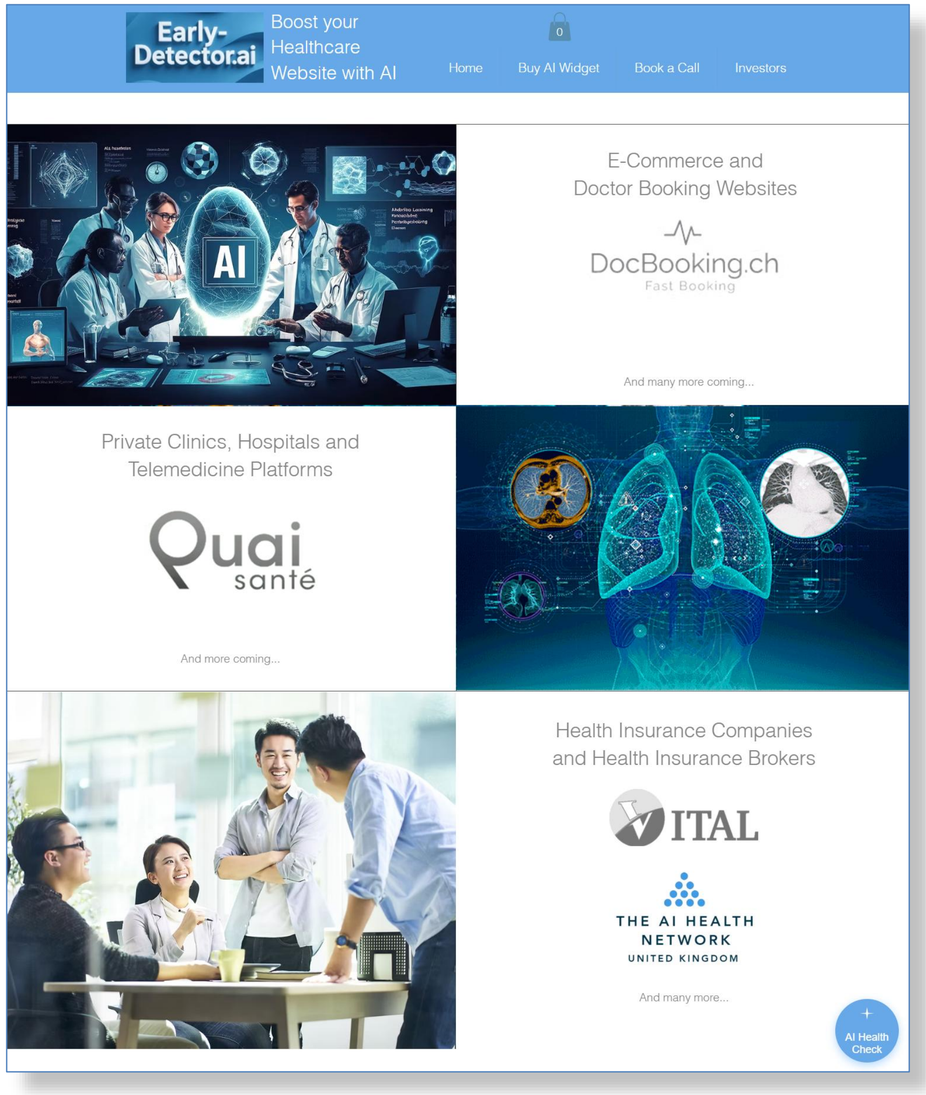
- Website Builders

Wix, SquareSpace, Duda, Elementor, Webflow, Shopify, Hostinger, WordPress

Early-Detector.ai

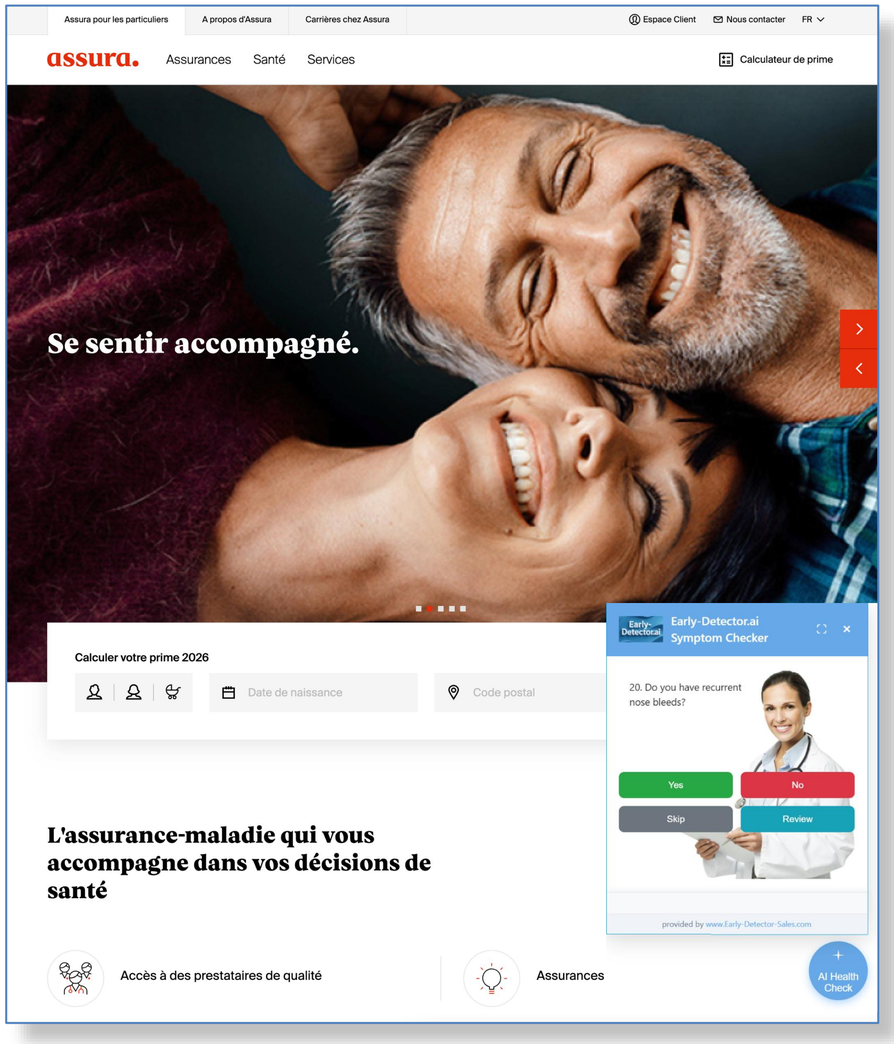
# Business Developments …

# Some Clients on our Website




- The Customer receives valuable Insights about his Users
- And Discover what they Really Want
- Unique in the Field of Healthcare

# Improving Health Insurance




- Drives New Business
- Retains Clients
- Emergency Deflection by +20%
- Capture Anonymized Population Risk & Health Data
- For major conditions like cancer and chronic disease, early-stage treatment costs insurers and patients 60% to 80% less than late-stage intervention.

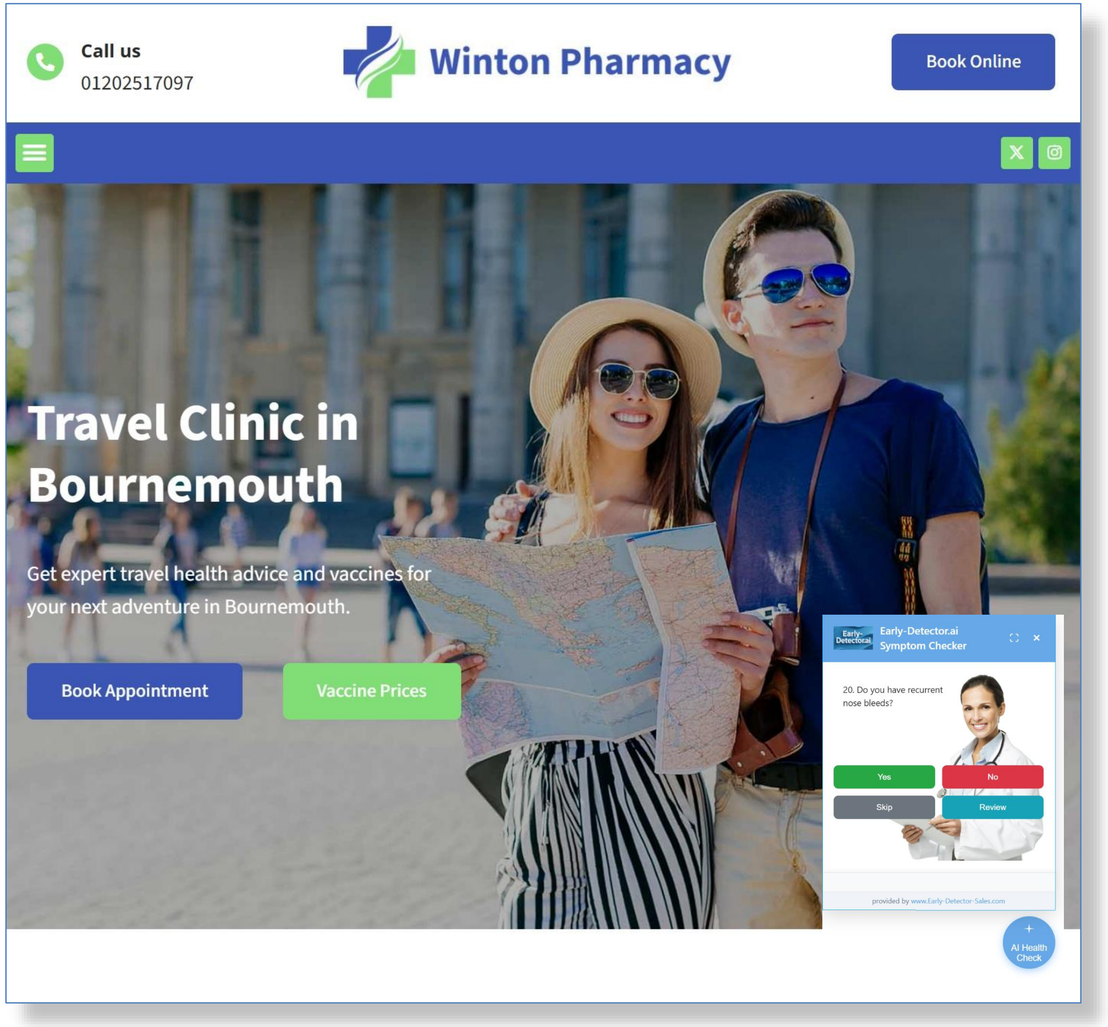
# UK Brokers – First Step Before US Brokers




www.ai-health-network.co.uk

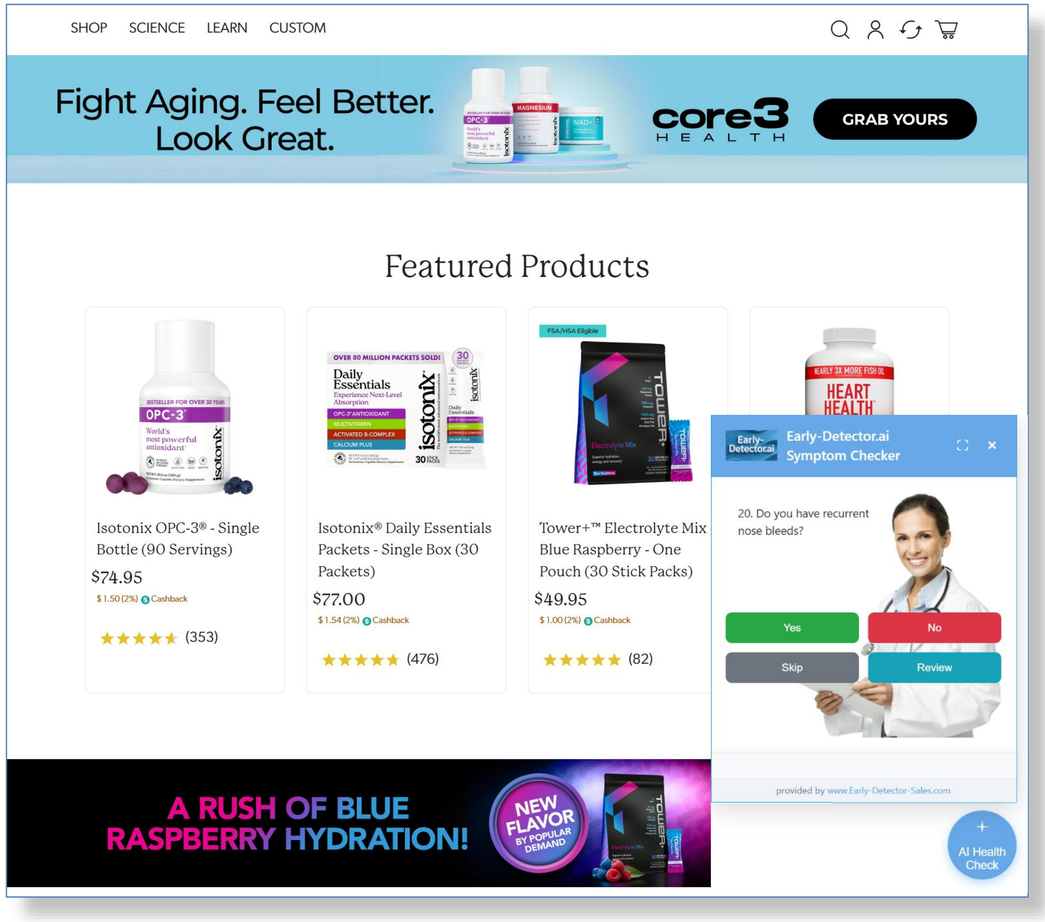
- 1 Lead generated for 60 US$ and dropping quickly and sold at 80 to 120 US$
- Turn Passive Site Browsers into Qualified High-Intent Leads
- Stand Out from Competitors with Retention and Trust
- Very Easy Setup

# Improving Pharmacies



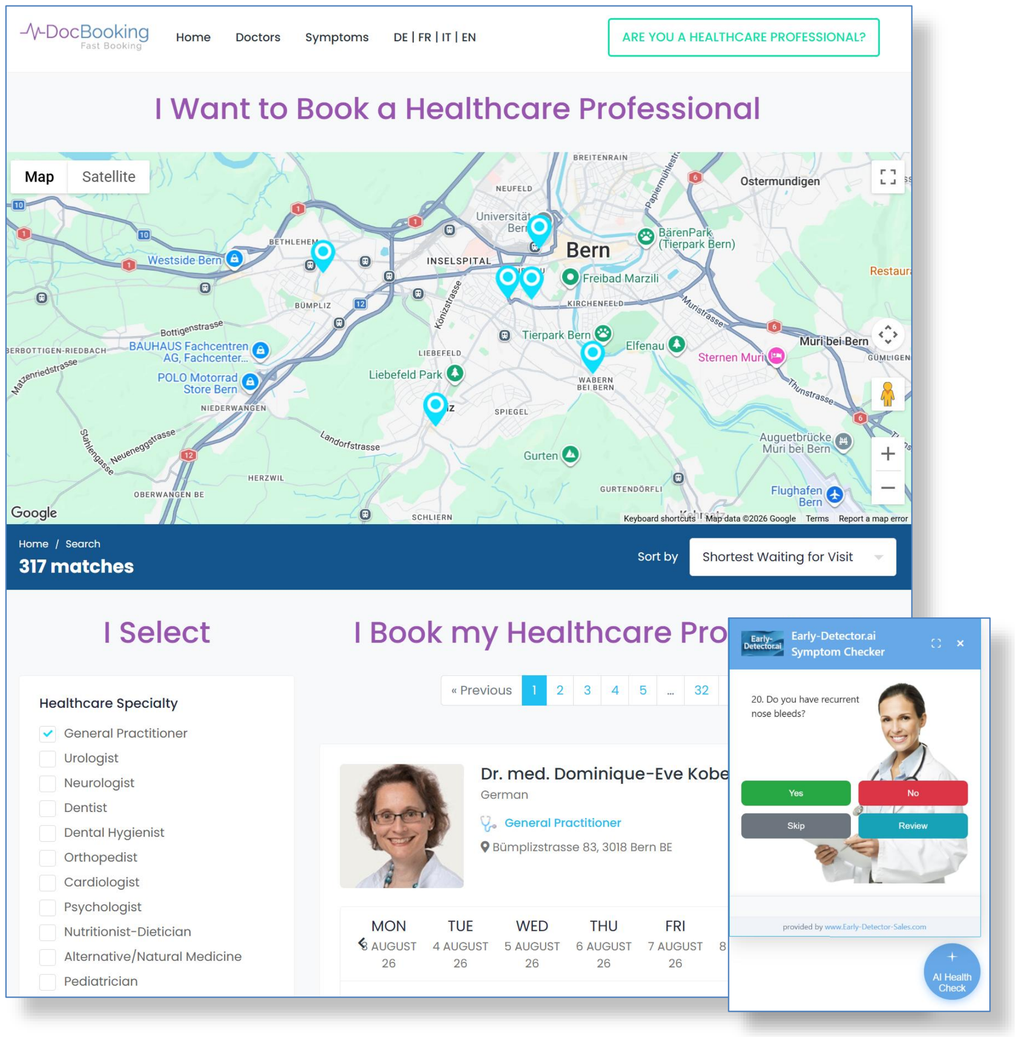

- Increased digital presence and local website traffic
- Differentiate your pharmacy as a modern digital health hub, to become interactive, physician-grade AI symptom tool
- Front-door screening allows patients to complete a preliminary assessment before approaching the counter
- Online symptom searches turn into foot traffic and revenue

# Improving Health E-Commerce




- Increase High-Intent Traffic to Relevant E-Commerce Products
- Differentiate from other Online Stores
- Reduce Bounce Rates and Elevate Add-to-Cart Conversion
- Reduce Costly Product Returns via Precision Matching

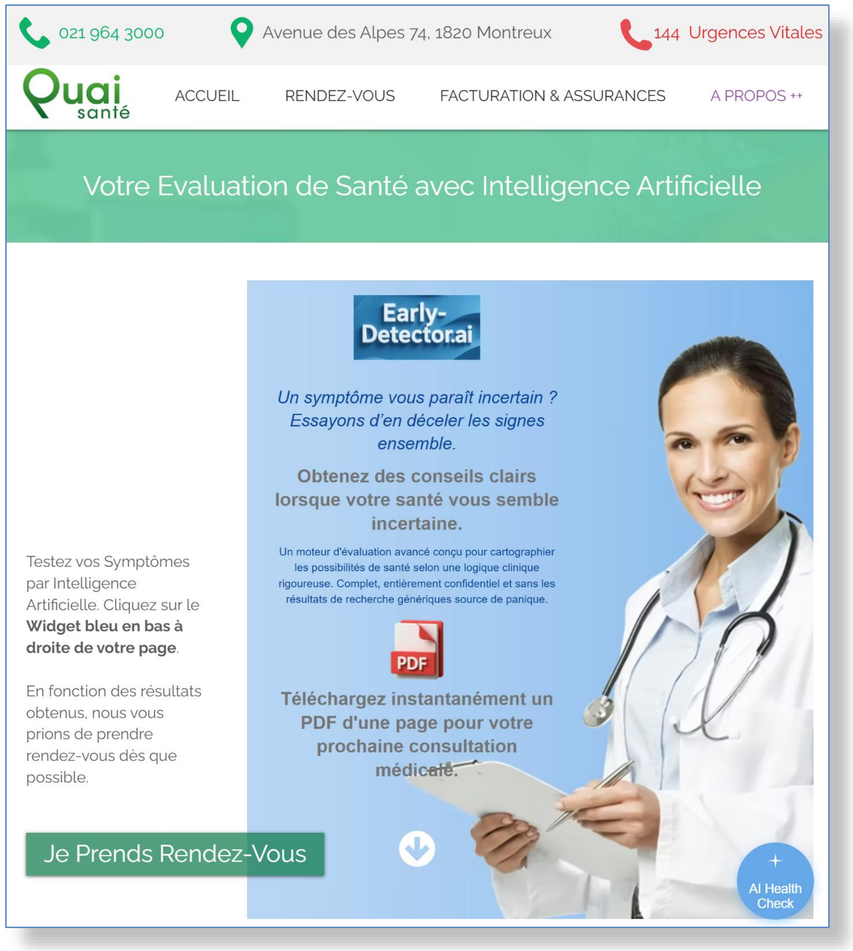
# Improve Doctor Booking Websites




www.docbooking.ch

- Convert Undecided Visitors into High-Intent Appointment Bookings
- Lower Cancellation Rates by Matching Triage Urgency to Availability
- Enrich the Pre-Consultation Data for Listed Doctors
- Increase Platform Stickiness and Organic Search Traffic

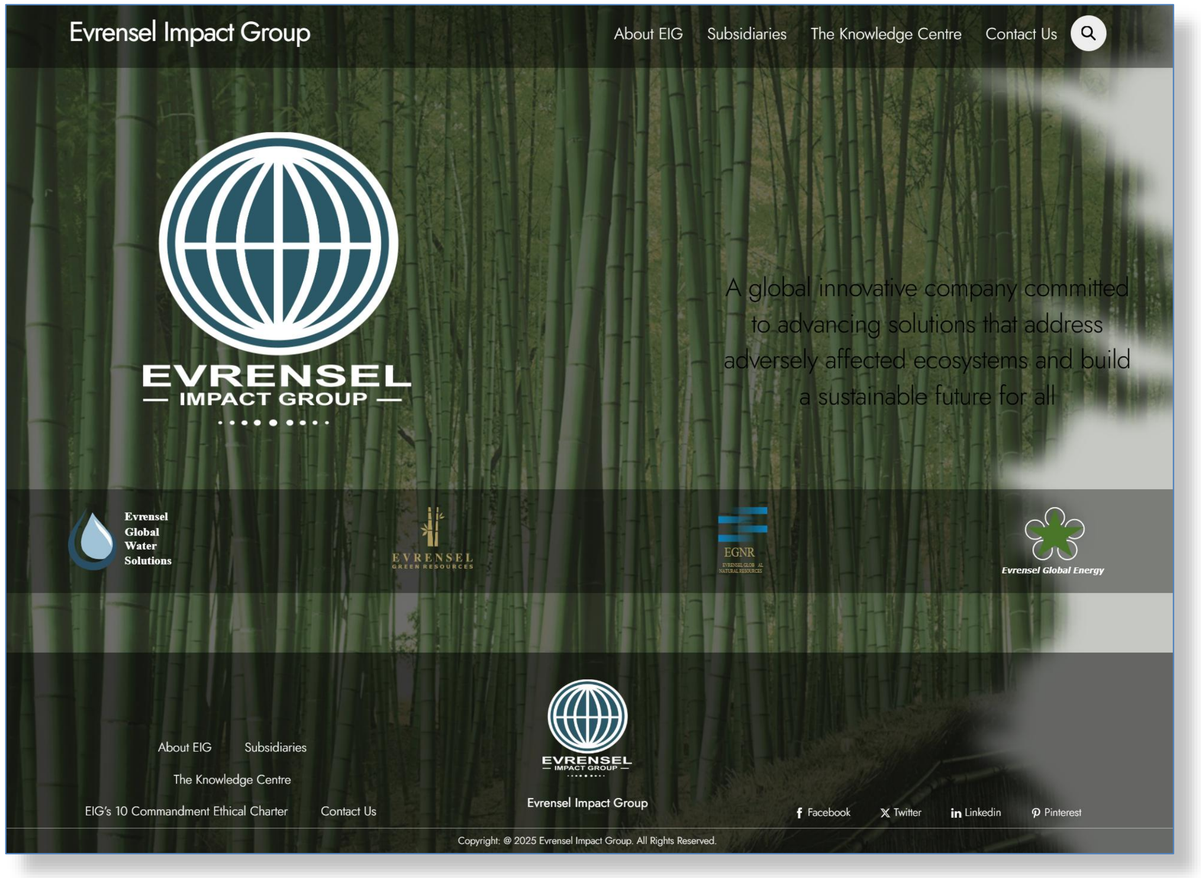
# Improve Private Clinics




[www.quai-sante.com](http://www.quai-sante.com)

- Streamline Front-Desk Triage in particular when Patient Overload
- Capture Local Walk-In Traffic at the Point of Intent
- Improve Clinical Accuracy and Patient Satisfaction
- Redirect Low-Acuity Cases to Scheduled Slots or Telehealth

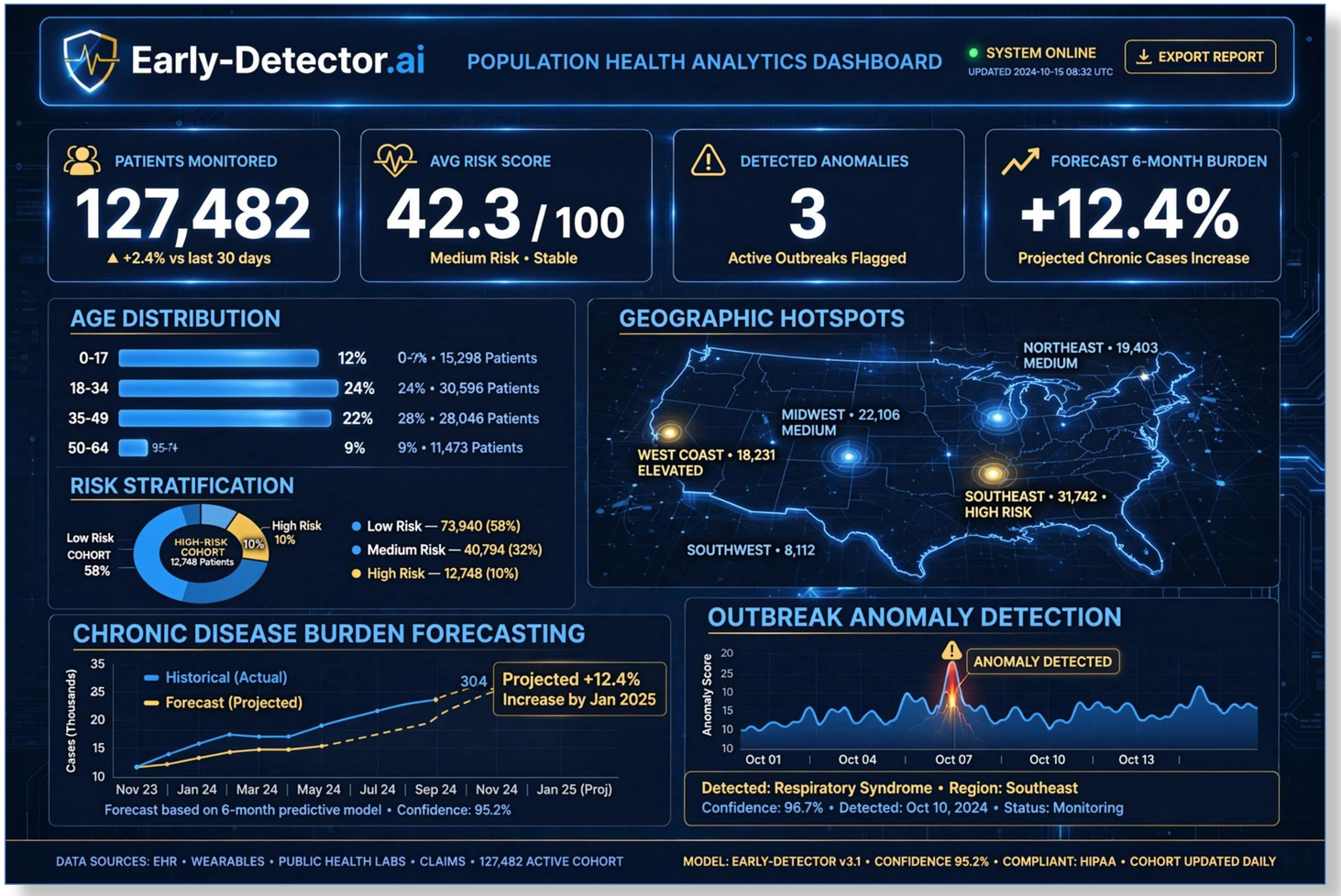
# Joint-Venture for Africa with Evrensel Impact




[evrenselimpactgroup.com](evrenselimpactgroup.com)

- Serve the Underserved without adding Doctors
- Decongest your Overcrowded Hospitals
- Leapfrog with Zero Infrastructure
- Turn your Website into a Revenue + Donor Magnet

# Sales of Analytics, Data, and Monitoring



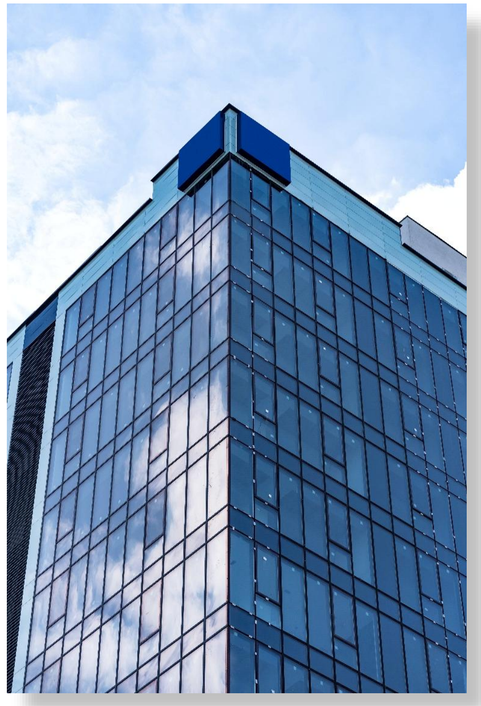

- Analytics to Websites
- Data to the Medical Industry
- Rapid Monitoring of Infectious Diseases for Public Health




The Company …

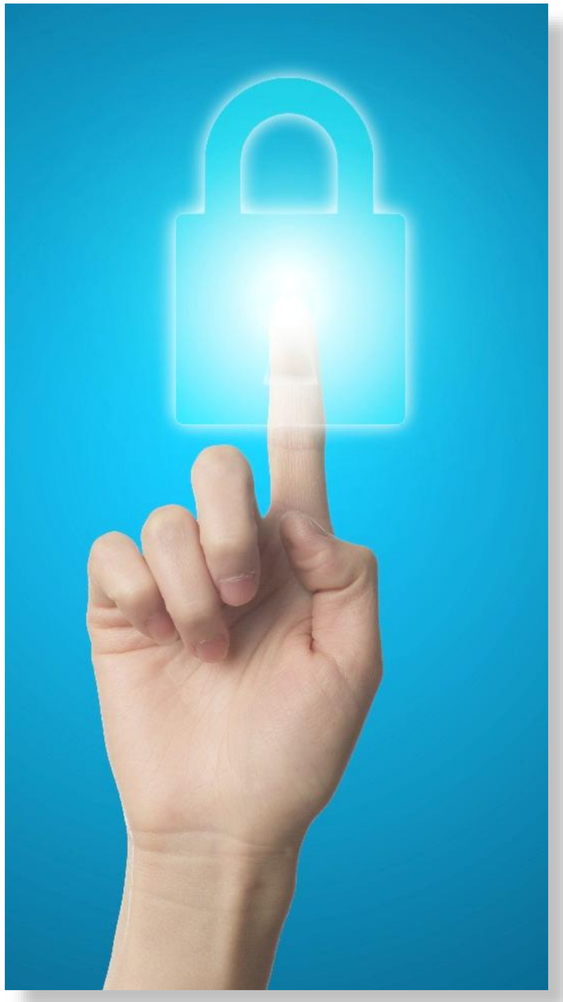
# Company Overview

MEDoctor Telehealth Ltd. (UK) is a Private limited company incorporated in England and Wales in 2019 Company Number 11882833 , 35/37 Ludgate Hill, London EC4M 7JN, England.



- The Company develops AI health tech, including the Early-Detector.ai technology and widget, which integrates easily into websites for symptom analysis and differential diagnosis.
- The Company's Mission is to enhance healthcare access and website engagement globally.
- The Ownership is to 60% by the Founders (and family and friends) to 35% by private investors and to 5% by institutional investors.
- The Number of Shares Outstanding is 9'179'486.

# Assets



Among the Assets of the Company, we can list the following:

- AI Health Assessment Technology
- Patents US 7’149’756A and EU 1’284’639 B1
- Widgets, Websites and Brand Names
  www.early-detector.ai and www.early-detector-sales.com
- Relationships and Distribution Network
- Cost of Replication (next page)

# Cost and Duration of Replication

- The cost to replicate our AI technology, including the related patents, would be at a minimum of 23,000,000 US$ approximately, plus inflation.

- If strategic errors are committed on the path, you can **double the cost**. And **double the duration of 30 months** of work.

| | | | 12 months | 30 months | |
|---|---|---|---|---|---|
| **Personnel** | headcount | ann. salary | | | |
| Managers, incl. AI Specialists | 8 | 200'000 | 1'600'000 | 4'000'000 | |
| Medical Staff | 20 | 150'000 | 3'000'000 | 7'500'000 | |
| Programmers | 15 | 80'000 | 1'200'000 | 3'000'000 | **14'500'000** |
| **Overhead** | | add. costs | | | |
| Managers | | 35% | 560'000 | 1'400'000 | |
| Medical Staff | | 35% | 1'050'000 | 2'625'000 | |
| Programmers | | 35% | 420'000 | 1'050'000 | **5'075'000** |
| **Office** | | | | | |
| Telecommunications | per employee per year | 2'500 | 107'500 | 268'750 | |
| Rent | per employee per year | 4'500 | 193'500 | 483'750 | |
| Other | per employee per year | 1'200 | 51'600 | 129'000 | **881'500** |
| **Transportation** | | | | | |
| Travel | per employee per year | 4'000 | 172'000 | 430'000 | **430'000** |
| **Technology & Legal** | | | | | |
| PCs, Servers, Networks | per employee per year | 4'000 | 172'000 | 430'000 | |
| Software and Databases | | | 150'000 | 375'000 | |
| Legal & Patents | | | 300'000 | 750'000 | **1'555'000** |
| Medical Libraries | | | 300'000 | | **500'000** |
| Translations | | | 100'000 | | **200'000** |
| | | | | | **23'141'500** |

# CE, FDA and Other













- **Architecture for GDPR & HIPAA Compliance:** Built on a strict zero-data-retention model, Early-Detector.ai neither collects, stores, nor logs personal health data or identifiers.
- **Formal Medical Device Regulatory Pathway Initiated:** Early-Detector.ai has launched its regulatory roadmap to secure United States FDA clearance and European CE Mark certification for software as a medical device (SaMD).
- **Adherence to International Clinical Safety Standards:** Development and algorithmic testing processes are fully aligned with ISO 13485 (Medical Devices Quality Management) and ISO 14971 (Risk Management for Medical Devices) to guarantee rigorous clinical safety controls.
- **Commitment to Transparent, Audited Healthcare Standards:** As part of ongoing compliance efforts, independent third-party code and security audits are actively underway to validate algorithm efficacy, data isolation, and global software compliance.

# Regulatory Clearance Pathway

### 3 Months

**Pre-Sub Meeting:** Finalize FDA Q-Sub feedback; lock PCCP (Predetermined Change Control Plan) framework.

### 6 Months

**Clinical Pivotal Trial:** Complete multi-site prospective clinical study (ISO 14155 compliance) across 5 IDNs.

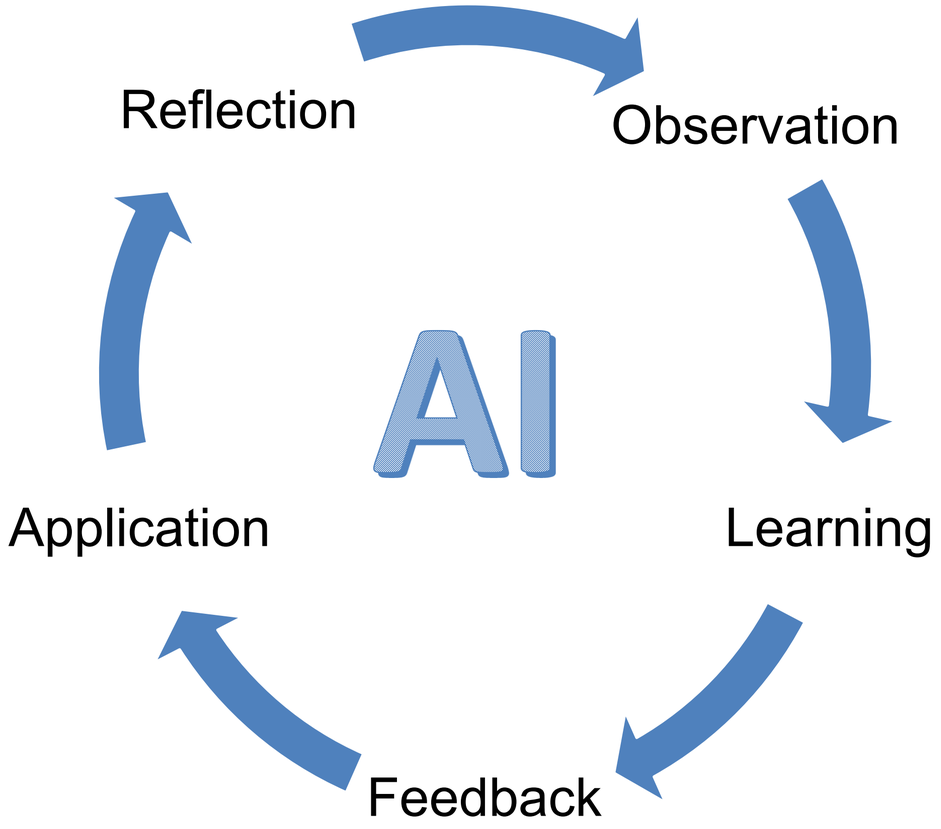
### 9 Months

**FDA De Novo Submission:** File SaMD De Novo request with established PCCP for continuous iterative updates.

### 12 Months

**Commercial Launch:** FDA Clearance & CE Mark (MDR Class IIa) achieved; full commercial rollout, incl to medical.

# Competition and Learning Loop




- The Fastest Learner is the Fastest Mover
- We have a Faster Learning Curve than Competitors
- The Clients and the Professionals will learn progressively with the AI
- Competition will take some Time to find out and cannot compete anymore

(Eric Schmidt, Ex-Google CEO, September 2025)

«You might not take interest in AI, but AI will take interest in you». Ilya Sutskever, founder Open AI.

# Team



## Sean Kelly

- CEO and Board Member
- SG Warburg
- Bank Rothschild
- Several Early-Stage Companies and Exits
- Focused on Health and Green Energies



## Nader Erfani

- Advisor
- Swisscom
- UBS
- CEO Quantesys
- Several Startups in AI and Health



## George Kelly

- Strategist and Board Member
- GK Associates
- Interpay Payroll
- Complete Payroll Solutions

# Team



## Anthony Moore

- Chairman Advisory Board
- BNP Paribas
- Goldman Sachs
- Bankers Trust
- Moore, Clayton
- Al Maktoum Holding Group



## George Morris

- Advisory Board
- Quartz Capital
- Volition
- DHSC Testing



## Jeffrey Miller

- Advisor
- Ziff Davis
- Burrill & Company
- Miller Communications

# Tech Team



## John Griffith

- Chief Developer
- Hewlett-Packard
- Raytheon
- SAIC



## Jeffrey Aguilera

- Developer & Strategist
- Red Condor
- EdgeWave
- Karius



## Sylvester Klirowski

- Developer & Ux
- Olfa Trade
- Fabres
- Sylada




# The Offering …

# See our Investor Video




https://youtu.be/Pbr-tym7pJw

# Financial Forecasts (US$)

| | After 12 Months | 24 Months | 36 Months | Average Monthly Pricing (US$) |
|---|---|---|---|---|
| Own Sales - Clients | 260 | 620 | 1’100 | 300+ |
| Via Distributors | 3’900 | 15’000 | 33’300 | 150+ |
| Via Widgets Markets | 2’600 | 10’000 | 22’200 | 49 |
| Other Sales | 10 | 50 | 300 | Variable |
| Total Clients | 6’770 | 25’670 | 56’900 | |
| **Sales (US$)** | **10.9 M** | **65 M** | **168 M** | |
| COGS (4%) | 0.44 | 2.6 | 6.8 | |
| Marketing (30%) | 3.30 | 19.5 | 50.5 | |
| G & A (16%) | 1.75 | 10.4 | 26.9 | |
| **EBITDA (50%)** | **5.45 M** | **32.5 M** | **84 M** | |
| Net Profit (30%) | 3.27 | 19.5 | 50.5 | |

# The Offering

- MEDoctor TeleHealth Ltd.

UK Company Nr. 11882833
35/37 Ludgate Hill, London, EC4M 7JN, United Kingdom

- 9’179’486 Shares Outstanding (End August 2026)
- 2’000’000 New Shares Offered (21% new shares)
- 4.00 US$ Price per Share
- 36.8 M US$ Company Valuation (pre-money)
- 8’000’000 US$ Capital Raise

# Use of Proceeds (in k US$)

| | 0 - 3 Months | 4 - 6 Months | 7 - 9 Months | 10 – 12 Months | Total | % |
|---|---|---|---|---|---|---|
| **Sales & Marketing** | **800** | **1’000** | **1’090** | **1’110** | **4’000** | **53.3%** |
| Internal (Salaries & Staff) | 380 | 480 | 530 | 530 | 1’920 | |
| External (Ads, Reps, Events, Media) | 420 | 520 | 560 | 580 | 2’080 | |
| **Improvement & Safety** | **472** | **583** | **593** | **622** | **2’270** | **30.3%** |
| Infrastructure & Improvements | 200 | 250 | 300 | 350 | 1’100 | |
| Medical Advisory & 3rd party Reviews | 163 | 243 | 243 | 243 | 890 | |
| QMS Standards (ISO 13485 & 14971) | 110 | 90 | 50 | 30 | 280 | |
| **Regulatory** | **40** | **90** | **150** | **200** | **480** | **6.4%** |
| FDA Approval | 20 | 20 | 20 | 20 | 80 | |
| CE Marking | 20 | 70 | 130 | 180 | 400 | |
| **Reserves (10% Unallocated)** | **188** | **188** | **188** | **188** | **750** | **10%** |
| **Quarterly Allocation** | **1’500** | **1’860** | **2’020** | **2’120** | **7’500** | |

# Thanks !!!

## Join Us in Transforming Early Detection and Spreading it Worldwide

Scaling AI Health Adoption – Improving Lives

